Idea

# IDEA CELLULAR LIMITED Regd Office :- Suman Towers, Plot No 18, Sector 11, Gandhi Nagar-382011 Audited Financial Results for the Year ended 31-March-2012

		Quarter ended	(₹ in Lacs, exc Year e		ended	
Particulars	31-Mar-12 Audited	31-Dec-11 Unaudited	31-Mar-11 Unaudited	31-Mar-12 Audited	31-Mar-11 Audited	
Net Sales / Income from Operations Other Operating Income	527,299 2,163	495,729 916	416,704 3,438	1,927,532 4,701	1,533,280 5,620	
TOTAL REVENUE	529,462	496,645	420,142	1,932,233	1,538,900	
Cost of Trading Goods Personnel Expenditure Network Expense & IT Outsourcing Cost Licence & WPC charges Roaming & Access Charges Subscriber Acquisition & Servicing Expenditure & Advertisement and Business Promotion Expenditure Depreciation & Amortisation	- 23,002 146,356 73,726 91,436 69,624 68,130	21,904 141,864 56,107 84,566 65,910 65,454	- 19,071 120,763 47,795 68,124 63,038 54,377	85,883 565,925 232,318 327,988 247,515 256,277	2 72,888 487,246 177,280 247,545 202,759 197,301	
Other Expenditure	9,772	11,487	11,518	41,320	38,373	
TOTAL EXPENDITURE	482,046	447,292	384,686	1,757,226	1,423,394	
PROFIT FROM OPERATIONS BEFORE OTHER INCOME, FINANCE CHARGES AND TAX	47,416	49,353	35,456	175,007	115,506	
Other Income	-	-	-	-	-	
PROFIT BEFORE FINANCE CHARGES AND TAX	47,416	49,353	35,456	175,007	115,506	
Finance and Treasury Charges (Net)	19,539	25,240	4,864	90,781	24,874	
PROFIT BEFORE TAX	27,877	24,113	30,592	84,226	90,632	
Provision for Taxation (Net of MAT credit)	8,879	7,824	5,000	26,572	6,172	
NET PROFIT AFTER TAX	18,998	16,289	25,592	57,654	84,460	
Paid up Equity Share Capital (Face value ₹ 10 per share)	330,885	330,743	330,327	330,885	330,327	
Reserves excluding Revaluation Reserve				962,569	902,743	
Earnings Per Share for the period ( <i>₹</i> ) - Basic - Diluted	0.57 0.57	0.49 0.49	0.78 0.77	1.74 1.74	2.56 2.55	
Public Shareholding - Number of Shares - Percentage of Shareholdings Promoters and promoter group shareholding	1,788,166,063 54.04%	1,786,748,793 54.02%	1,782,592,458 53.96%	1,788,166,063 54.04%	1,782,592,458 53.96%	
<ul> <li>a) Pledged/Encumbered</li> <li>No. of shares</li> <li>Percentage of shares (as a % of the total shareholding of</li> </ul>	-	-	-	-	-	
promoter and promoter group) - Percentage of shares (as a % of the total share capital of	0.00%	0.00%	0.00%	0.00%	0.00%	
the Company) b) Non-encumbered	0.00%	0.00%	0.00%	0.00%	0.00%	
- No. of shares - Percentage of shares (as a % of the total shareholding of	1,520,679,047	1,520,679,047	1,520,679,047	1,520,679,047	1,520,679,047	
<ul> <li>Percentage of shares (as a % of the total share capital of</li> <li>Percentage of shares (as a % of the total share capital of</li> </ul>	100.00%	100.00%	100.00%	100.00%	100.00%	
the Company)	45.96%	45.98%	46.04%	45.96%	46.04%	
Investor Complaints	Quarter Ended	31-Mar-12				
Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter Remaining unresolved at the end of the quarter	0 30 28 2	*				



# IDEA CELLULAR LIMITED Regd Office :- Suman Towers, Plot No 18, Sector 11, Gandhi Nagar-382011 Audited Financial Results for the Year ended 31-March-2012

Segmental Reporting	1	<b>0</b>		N/	₹ In Lacs
Particulars	Quarter ended			Year ended	
	31-Mar-12	31-Dec-11	31-Mar-11	31-Mar-12	31-Mar-11
	Audited	Unaudited	Unaudited	Audited	Audited
Segment Revenue					
Net Sales / Income from each segment					
Mobility	525,859	494,541	416,065	1,922,251	1,530,613
International Long Distance	6,922	6,373	4,780	25,908	17,592
Total	532,781	500,914	420,845	1,948,159	1,548,205
Less: Inter Segment Eliminations	(5,482)	(5,185)	(4,141)	(20,627)	(14,925)
Net sales / Income from operations	527,299	495,729	416,704	1,927,532	1,533,280
Segment Results					
Profit / (Loss) before Finance Charges and Tax from each					
segment					
Mobility	46.830	48,959	35,195	172.884	114.097
International Long Distance	586	394	261	2,123	1,409
Profit before Finance Charges and Tax	47,416	49,353	35,456	175,007	115,506
Less: Finance & Treasury Charges (Net)	19,539	25,240	4,864	90,781	24,874
Profit before tax	27,877	24,113	30,592	84,226	90,632
Capital Employed					
(Segment assets - Segment liabilities)					
Mobility		2,177,292		2,234,439	1,901,344
International Long Distance		1,390		2,307	1,329
Unallocated		308,990		321,547	414,845
Total		2,487,672		2,558,293	2,317,518
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#### <u>Notes</u>

- 1. The above audited financial results, as reviewed by the Audit Committee of the Board, were approved and taken on record by the Board of Directors at their meeting held on 26<sup>th</sup> April 2012.
- 2. The financial results for the quarter ended 31<sup>st</sup> March 2012 are balancing figures between audited results for the full financial year and the published year to date figures upto the third quarter of the current financial year.
- National long distance business which predominantly provides captive connectivity to Mobility services has been merged with Mobility business effective 1<sup>st</sup> April 2011. Accordingly, previous period segmental figures have been regrouped.
- 4. The Hon'ble Supreme Court, while pronouncing its judgment dated 2<sup>nd</sup> February 2012 in the Writ Petition filed, inter alia, by the Centre for Public Interest Litigations & others, guashed the Press Release dated 10<sup>th</sup> January 2008 issued by the Department of Telecommunications and consequent grant of 122 licenses including operational licenses held by the Company for 7 (seven) service areas and 6 (six) non operational licenses, (four out of the said six non operational licenses having been granted to erstwhile Spice Communications Limited) and allocation of related spectrum. This directive of the Hon'ble Supreme Court, which was originally to have come into effect after four months from 2<sup>nd</sup> February 2012 has now been further extended till 7<sup>th</sup> September, 2012 pursuant to the order dated 24<sup>th</sup> April, 2012 passed while disposing off the clarificatory applications filed, inter alia, by the Union of India. As part of the judgment of 2<sup>nd</sup> February 2012, the Hon'ble Supreme Court had directed TRAI to make fresh recommendations for grant of license and allocation of spectrum in 2G band in 22 service areas by auction as was done for allocation of spectrum in 3G band. The Hon'ble Supreme Court has on 24<sup>th</sup> April, 2012, further directed the DoT to ensure that the auction is necessarily finalized on or before 31<sup>st</sup> August, 2012. The Company is committed to take all necessary steps to safeguard its interests in this matter. As the impact, if any, on the operations in the said seven service areas and on the carrying values of these licenses as on 31<sup>st</sup> March 2012 amounting to Rs. 27,778 Lacs is dependent upon the steps to be taken by the DoT and outcome of the auction, operations in these seven service areas continue and accordingly the financial results include the operational results of these service areas on a going concern basis.
- 5. The Company has challenged, along with other Telecom Operators, the order of DoT dated 23<sup>rd</sup> December 2011, ordering Telecom Operators to stop provision of services under 3G Intra Circle Roaming Agreements where it has not won 3G Spectrum. The Hon'ble Telecom Dispute Settlement Appellate Tribunal (TDSAT) has passed a "no coercive action" order till the time the dispute is decided. The final hearing on the matter has concluded and final judgment is awaited.
- 6. The erstwhile Spice Communications Limited (Spice) was amalgamated with the Company effective 1<sup>st</sup> March 2010 pursuant to sanction of the Scheme of Amalgamation by Hon'ble High Court of Gujarat and Hon'ble High Court of Delhi. However, upon an application made by the DoT on 30<sup>th</sup> March 2011 for recall of the order dated 5<sup>th</sup> February 2010, sanctioning the above scheme, the Hon'ble High Court of Delhi while pronouncing its judgment on 4<sup>th</sup> July 2011, reaffirmed the amalgamation of Spice with the Company. However, the said judgment transferred and vested unto the DoT, the six licenses granted to erstwhile Spice along with the spectrum (including the two operational licenses for Punjab & Karnataka service areas), till the time permission of DoT is granted for transfer thereof upon an application from the Company to that effect.

The Company then filed an appeal, before the Appellate Bench of the Hon'ble High Court of Delhi, challenging the above judgment of 4<sup>th</sup> July 2011. The final judgment in the said matter has been reserved. Meanwhile, the position under interim orders, passed on various dates by the Appellate Bench remains as follows :-

- DoT has been directed to accept the License Fee from the Company without prejudice, as the Company is continuing to operate the licenses for Punjab & Karnataka service areas granted to erstwhile Spice;
- (ii) DoT to maintain status quo in relation to the aforesaid two operating licenses and not to take any coercive steps in relation to any demand pertaining to the four non operating licenses.

Pending the final disposal of the appeal, the consequential financial impact, if any, cannot be ascertained.

7. Statement of Assets and Liabilities :-

			₹ In Lacs	
		As at	As at	
Pa	articulars	31-Mar-12	31-Mar-11	
		Audited	Audited	
Α	EQUITY AND LIABILITIES			
1	Shareholders' funds			
	(a) Share Capital	330,885	330,327	
	(b) Reserves and Surplus	962,569	902,743	
	Sub-total Shareholders' funds	1,293,454	1,233,070	
2	Non-current liabilities			
	(a) Long-term borrowings	861,215	757,876	
	(b) Deferred tax liabilities (net)	55,274	28,702	
	(c) Other long-term liabilities	45,191	22,777	
	(d) Long-term provisions	13,896	12,309	
	Sub-total non-current liabilities	975,576	821,664	
3	Current liabilities			
	(a) Short-term borrowings	152,601	169,338	
	(b) Trade Payables	297,038	357,252	
	(c) Other current liabilities	379,103	280,875	
	(d) Short-term provisions	633	608	
	Sub-total current liabilities	829,375	808,073	
	TOTAL - EQUITY AND LIABILITIES	3,098,405	2,862,807	
в	ASSETS			
1	Non-current assets			
	(a) Fixed assets	2,437,653	2,268,081	
	(b) Non-current investments	163,681	163,681	
	(c) Long-term loans and advances	258,240	136,342	
	Sub-total non-current assets	2,859,574	2,568,104	
2	Current assets			
	(a) Current investments	-	93,600	
	(b) Inventories	5,294	5,221	
	(c) Trade receivables	80,755	53,475	
	(d) Cash and cash equivalents	13,419	45,154	
	(e) Short-term loans and advances	139,186	97,172	
	(f) Other current assets	177	81	
	Sub-total current assets	238,831	294,703	
	TOTAL - ASSETS	3,098,405	2,862,807	

8. Previous period's figures have been regrouped and rearranged wherever necessary.

For and on behalf of the Board of Directors of **IDEA CELLULAR LIMITED** 

Date: 26<sup>th</sup> April 2012 Place: Mumbai

Himanshu Kapania Managing Director



#### IDEA CELLULAR LIMITED Regd Office :- Suman Towers, Plot No 18, Sector 11, Gandhi Nagar-382011 Audited Consolidated Financial Results for the year ended 31-March-2012

Particulars	Quarter Ended			Year Ended		
	31-Mar-12 Audited	31-Dec-11 Unaudited	31-Mar-11 Unaudited	31-Mar-12 Audited	31-Mar-11 Audited	
Net Sales / Income from Operations Other Operating Income	534,466 2,503	502,037 1,045	419,871 3,601	1,948,868 5,248	1,543,840 6,482	
TOTAL REVENUE	536,969	503,082	423,472	1,954,116	1,550,322	
Cost of Trading Goods	5,304	4,547	1,328	14,137	4,122	
Personnel Expenditure	25,479	24,240	21,136	94,992	80,555	
Network Expense & IT Outsourcing Cost	125,792	121,824	102,697	486,084	420,57	
Licence & WPC charges	73,726	56,107	47,795	232,318	177,28	
Roaming & Access Charges Subscriber Acquisition & Servicing Expenditure &	91,436	84,566	68,124	327,988	247,54	
Advertisement and Business Promotion Expenditure	68,052	64,315	61,602	241,502	197,42	
Depreciation & Amortisation	78,438	75,748	65,721	298,134	239,73	
Other Expenditure	11,469	13,024	13,270	47,861	43,754	
TOTAL EXPENDITURE	479,696	444,371	381,673	1,743,016	1,410,990	
PROFIT FROM OPERATIONS BEFORE OTHER INCOME, FINANCE CHARGES AND TAX	57,273	58,711	41,799	211,100	139,332	
Other Income	-	-	-	-	-	
PROFIT BEFORE FINANCE CHARGES AND TAX	57,273	58,711	41,799	211,100	139,332	
Finance and Treasury Charges (Net)	22,747	28,803	8,541	105,573	39,646	
PROFIT BEFORE TAX	34,526	29,908	33,258	105,527	99,68	
Provision for Taxation (Net of MAT credit)	10,628	9,810	5,806	33,228	9,81	
NET PROFIT AFTER TAX	23,898	20,098	27,452	72,299	89,871	
Paid up Equity Share Capital (Face value ₹ 10 per share)	330,885	330,743	330,327	330,885	330,327	
Reserves excluding Revaluation Reserve				973,945	899,474	
Earnings Per Share for the period (₹)						
- Basic	0.72	0.61	0.83	2.19	2.7	
- Diluted	0.72	0.61	0.83	2.18	2.7	
Public Shareholding						
-Number of Shares		1,786,748,793	1,782,592,458			
-Percentage of Shareholdings	54.04%	54.02%	53.96%	54.04%	53.96	
Promoters and promoter group shareholding						
a) Pledged/Encumbered						
- No. of shares	-	-	-	-	-	
- Percentage of shares (as a % of the total shareholding	0.00%	0.00%	0.00%	0.00%	0.00	
of promoter and promoter group) - Percentage of shares (as a % of the total share capital	0.00%	0.00%	0.00%	0.00%	0.00	
of the Company)	0.00 /0	0.0070	0.0070	0.0070	0.00	
b) Non-encumbered						
- No. of shares	1,520,679,047	1,520,679,047	1,520,679,047	1,520,679,047	1,520,679,04	
<ul> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> </ul>	100.00%	100.00%	100.00%	100.00%	100.00	
<ul> <li>Percentage of shares (as a % of the total share capital of the Company)</li> </ul>	45.96%	45.98%	46.04%	45.96%	46.04	
Investor Complaints	Quarter Ended 3	31-Mar-12				
Pending at the beginning of the guarter		- mai - 14				
Received during the quarter	30					
	28 2 *					
Disposed of during the quarter Remaining unresolved at the end of the quarter						



# IDEA CELLULAR LIMITED Regd Office :- Suman Towers, Plot No 18, Sector 11, Gandhi Nagar-382011 Audited Consolidated Financial Results for the year ended 31-March-2012

### Segmental Reporting

Segmental Reporting				Va an F	₹ In Lac
Particulars	Quarter Ended			Year Ended	
	31-Mar-12	31-Dec-11	31-Mar-11	31-Mar-12	31-Mar-11
	Audited	Unaudited	Unaudited	Audited	Audited
Segment Revenue					
Net Sales / Income from each segment					
Mobility	531,462	499,240	417,507	1,937,301	1,534,796
International Long Distance	6,922	6.373	4,780	25,908	17,592
Passive Infrastructure	35,750	34,877	32,097	137,596	120,308
Total	574,134	540,490	454,384	2,100,805	1,672,696
Less: Inter Segment Eliminations	(39,668)	(38,453)	(34,513)	(151,937)	(128,856
Net Sales / Income from Operations	534,466	502,037	419,871	1,948,868	1,543,840
Segment Results					
Profit/(Loss) before Finance Charges and Tax from each					
segment					
Mobility	46,766	48,957	35,270	172,994	114,103
International Long Distance	586	394	261	2,123	1,409
Passive Infrastructure	9,921	9,360	6,268	35,983	23,820
	0,021	0,000	0,200	00,000	20,020
Profit before Finance Charges and Tax	57,273	58,711	41,799	211,100	139,332
Less: Finance & Treasury Charges (Net)	22,747	28,803	8,541	105,573	39,646
Profit before tax	34,526	29,908	33,258	105,527	99,686
Capital Employed					
(Segment Assets - Segment Liabilities)					
Mobility		2,177,604		2,234,609	1,901,622
International Long Distance		1,390		2,307	1,329
Passive Infrastructure		315,126		307,892	325,889
Unallocated		147,022		156,661	239,196
Total		2,641,142		2,701,469	2,468,036

### The above audited consolidated financial results, as reviewed by the Audit Committee of the Board, were approved and taken on record by the Board of Directors at their meeting held on 26<sup>th</sup> April 2012.

- 2. The consolidated financial results have been prepared in accordance with Accounting Standard -21 on "Consolidated Financial Statements" and Accounting Standard – 27 on "Financial Reporting of Interests in Joint Ventures". Financial results of the following subsidiaries viz. Aditya Birla Telecom Limited (ABTL) (including its subsidiary Idea Cellular Towers Infrastructure Limited (ICTIL) and its Joint Venture Indus Towers Limited), Idea Cellular Services Limited, Idea Cellular Infrastructure Services Limited, Idea Telesystems Limited and Idea Mobile Commerce Services Limited have been consolidated.
- 3. The financial results for the quarter ended 31<sup>st</sup> March 2012 are balancing figures between audited results for the full financial year and the published year to date figures upto the third quarter of the current financial year.
- National long distance business which predominantly provides captive connectivity to Mobility services has been merged with Mobility business effective 1<sup>st</sup> April 2011. Accordingly, previous period segmental figures have been regrouped.
- 5. The Hon'ble Supreme Court, while pronouncing its judgment dated 2<sup>nd</sup> February 2012 in the Writ Petition filed, inter alia, by the Centre for Public Interest Litigations & others, quashed the Press Release dated 10<sup>th</sup> January 2008 issued by the Department of Telecommunications and consequent grant of 122 licenses including operational licenses held by the Company for 7 (seven) service areas and 6 (six) non operational licenses, (four out of the said six non operational licenses having been granted to erstwhile Spice Communications Limited) and allocation of related spectrum. This directive of the Hon'ble Supreme Court, which was originally to have come into effect after four months from 2<sup>nd</sup> February 2012 has now been further extended till 7<sup>th</sup> September, 2012 pursuant to the order dated 24<sup>th</sup> April, 2012 passed while disposing off the clarificatory applications filed, inter alia, by the Union of India. As part of the judgment of 2<sup>nd</sup> February 2012, the Hon'ble Supreme Court had directed TRAI to make fresh recommendations for grant of license and allocation of spectrum in 2G band in 22 service areas by auction as was done for allocation of spectrum in 3G band. The Hon'ble Supreme Court has on 24<sup>th</sup> April, 2012, further directed the DoT to ensure that the auction is necessarily finalized on or before 31<sup>st</sup> August, 2012. The Company is committed to take all necessary steps to safeguard its interests in this matter. As the impact, if any, on the operations in the said seven service areas and on the carrying values of these licenses as on 31<sup>st</sup> March 2012 amounting to Rs. 27,778 Lacs is dependent upon the steps to be taken by the DoT and outcome of the auction, operations in these seven service areas continue and accordingly the financial results include the operational results of these service areas on a going concern basis.
- 6. The Company has challenged, along with other Telecom Operators, the order of DoT dated 23<sup>rd</sup> December 2011, ordering Telecom Operators to stop provision of services under 3G Intra Circle Roaming Agreements where it has not won 3G Spectrum. The Hon'ble Telecom Dispute Settlement Appellate Tribunal (TDSAT) has passed a "no coercive action" order till the time the dispute is decided. The final hearing on the matter has concluded and final judgment is awaited.
- 7. The erstwhile Spice Communications Limited (Spice) was amalgamated with the Company effective 1<sup>st</sup> March 2010 pursuant to sanction of the Scheme of Amalgamation by Hon'ble High Court of Gujarat and Hon'ble High Court of Delhi. However, upon an application made by the DoT on 30<sup>th</sup> March 2011 for recall of the order dated 5<sup>th</sup> February 2010, sanctioning the above scheme, the Hon'ble High Court of Delhi while pronouncing its judgment on 4<sup>th</sup> July 2011, reaffirmed the amalgamation of Spice with the Company. However, the said judgment transferred and vested unto the DoT, the six licenses granted to erstwhile Spice along with the spectrum (including the two operational licenses for Punjab & Karnataka service areas), till the time permission of DoT is granted for transfer thereof upon an application from the Company to that effect.

The Company then filed an appeal, before the Appellate Bench of the Hon'ble High Court of Delhi, challenging the above judgment of 4<sup>th</sup> July 2011. The final judgment in the said matter has been reserved. Meanwhile, the position under interim orders, passed on various dates by the Appellate Bench remains as follows :-

### <u>Notes</u>

- DoT has been directed to accept the License Fee from the Company without prejudice, as the Company is continuing to operate the licenses for Punjab & Karnataka service areas granted to erstwhile Spice;
- (ii) DoT to maintain status quo in relation to the aforesaid two operating licenses and not to take any coercive steps in relation to any demand pertaining to the four non operating licenses.

Pending the final disposal of the appeal, the consequential financial impact, if any, cannot be ascertained.

8. Statement of Assets and Liabilities :-

		_	₹ In Lacs
		As at	As at
P	articulars	31-Mar-12	31-Mar-11
		Audited	Audited
Α	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share Capital	330,885	330,327
	(b) Reserves and Surplus	973,945	899,474
	Sub-total Shareholders' funds	1,304,830	1,229,80
	Compulsorily Convertible Preference Shares (issued by Subsidiary Company)	193	19:
2	Non-current liabilities		
	(a) Long-term borrowings	952,216	899,47
	(b) Deferred tax liabilities (net)	62,730	30,99
	(c) Other long-term liabilities	43,124	23,46
	(d) Long-term provisions	19,204	17,09
	Sub-total non-current liabilities	1,077,274	971,02
3	Current liabilities		
	(a) Short-term borrowings	172,753	179,03
	(b) Trade Payables	314,179	357,79
	(c) Other current liabilities	393,563	282,64
	(d) Short-term provisions	727	67
	Sub-total current liabilities	881,222	820,14
	TOTAL - EQUITY AND LIABILITIES	3,263,519	3,021,16
В	ASSETS		
1	Non-current assets		
	(a) Fixed assets	2,766,752	2,608,54
	(b) Goodwill	612	61
	(c) Long-term loans and advances	225,627	92,17
	Sub-total non-current assets	2,992,991	2,701,33
2	Current assets		
	(a) Current investments	9,760	102,00
	(b) Inventories	9,257	6,59
	(c) Trade receivables	82,270	55,57
	(d) Cash and cash equivalents	15,207	45,77
	(e) Short-term loans and advances	153,857	109,81
	(f) Other current assets	177	8
	Sub-total current assets	270,528	319,83
	TOTAL - ASSETS	3,263,519	3,021,16

9. Audited financial results of Idea Cellular Limited (Standalone) :-

					₹ Lacs
	C	Quarter ende	Year ended		
Particulars	31-Mar-12	31-Dec-11	31-Mar-11	31-Mar-12	31-Mar-11
	Audited	Unaudited	Unaudited	Audited	Audited
Total Revenues	529,462	496,645	420,142	1,932,233	1,538,900
Profit before Tax	27,877	24,113	30,592	84,226	90,632
Net Profit after Tax	18,998	16,289	25,592	57,654	84,460

- 10. ICTIL's scheme of arrangement for merger with Indus Towers Limited with an appointed date of 1<sup>st</sup> April 2009 is pending before the Hon'ble High Court of Delhi. Effects of the scheme on the consolidated financials will be given in the accounting period in which the scheme is sanctioned and made effective.
- 11. Previous period's figures have been regrouped and rearranged wherever necessary.

For and on behalf of the Board of Directors of **IDEA CELLULAR LIMITED** 

Date: 26<sup>th</sup> April 2012 Place: Mumbai

Himanshu Kapania Managing Director